

Hi!

For the last few months our recruiting team at Praxis has been working on an exclusive program to give BYU students an opportunity to get some real experience at a company that is quite literally on the cutting edge of artificial intelligence. We have a vision that rivals SpaceX and Facebook.

Praxis is an AI company that has a mission to rearrange atoms to serve people. More concretely said, our 10 year goal in this quest is to be able to generate any novel product and have a resource management network that can immediately bring it into reality. Like the game Civilization, we want to create a world where building societies and companies is as easy as dragging and dropping



Step 1 towards this goal is our current sprint: Autonomous Corporations.

We have three core products that are rapidly moving us toward a reality where we can run DTC ecommerce companies with AI. We're currently deployed on apparel / merchandise, against 800 million dollars of yearly GMV. Our customers span a wide range of customers, going from the world's largest music entertainment company to small DTC brands doing hundreds of thousands in revenue.

Praxis' investors include founders of Twitch TV, OpenAI, as well as many other veterans in the industry. We are profitable and will hit \$6m in revenue by the end of the year on a team of around 20 people. This means that we can raise money on our own terms and have extreme flexibility to run where we need to run and be patient where we need to wait.

The current team includes:

- 7 of the top 20 competitive Machine Learning Engineers in the world
- World class Business Development veterans, which include some of the top Digital Marketers in the U.S, ex-IB / ex-Consultants from BCG and Goldman and Sales Leaders

There are actually 3 BYU alum at Praxis. Thanks to our great reputation, the company is looking to invest more into finding more talent at the university. It's been my responsibility to create our first ever Rotational Fellowship Program, which has been designed unlike any other internship / undergraduate experience.

Job Description

You will be participating in a 4 ~ 6 month Rotational Fellowship that will allow you to explore different areas of the company. At Praxis, we have done away with all traditional expectations of titles and have rebuilt roles from first principles.

We put massive faith in young people here. There are no arbitrary limits on paths to leadership and growth within Praxis. For example, Peiyuan is a 20 year old engineer who is now leading Praxis on important Machine Learning projects. He travels often for work, and is currently negotiating deals personally with AWS, GCP and the CEO of Oracle.

The most important skill that this rotational program is designed to teach is the ability to do operations. Teams at Praxis function largely as independent units. Everyone has an incredible amount of autonomy and are expected to act with maximum agency. In order for this to be successful, all employees regardless of background are able to perform basic, critical tasks.

After 6 months, candidates will have the option to move into another team, which could be anything from product, business development, supply chain etc.

We have two openings that start from different tracks:

Associate Chief of Staff

- Personally work with the CEO and Chief of Staff
- Become hire #2 in Chief of Staff team
- Learn how to find and acquire world class talent, who are often in the top 10 - 20 in their field
- Frequently meet and interface with various industry experts

Associate Head of Business Acquisition

- Personally work with the Head of GTM and Sales and CRO
- Become hire #2 in Business Acquisition

- Personally oversee the deployment of product against millions of dollars worth of customer revenue and be responsible over current and future pipeline health

Compensation

We believe in top rate compensation for those who are top of the market. We don't agree with predatory internships that take advantage of young people and believe that anyone at any level should be paid well with both cash and equity.

- **Cash + Equity Options equivalent to £70-110k / year** (you will be paid in proportion to how long you stay). You will have the option to adjust how much of your compensation you want to receive in options / cash.
- Housing included

Qualifications

- Hungry, scrappy and independent learners that have a bias for doing things and wanting to deploy things (we don't care much for pure academics)
- Must be willing to relocate to San Francisco for the duration of the internship
- A vested interest in technology, engineering and or business
- Your ability to work hard and creatively -> there are no bonus points for working 12 hour days
- Your love for entrepreneurship and being a part of something

We have zero preference for GPA, test scores, or current academic year. We will naturally consider general aptitude, social skills, and relevant experience, but the most important attributes by far are: determination, hunger and humility.

Startups are risky. I wouldn't advise anyone to join this company on the basis of money. Even at Praxis, the chances that any stock is worth more than what you'd make at a regular tech company is still low. Everyone works at Praxis because we want to be part of something exciting. You will be given responsibilities and opportunities that you have no business receiving. And that's how we do things!

Looking forward to meeting you - we are excited for you to join our team!